

HEALTH CARE REFORM **RISK/OPPORTUNITY ASSESSMENT**

Industry leaders team up to provide a customized roadmap that prepares hospitals and health systems for health care reform.



PLANTE & MORAN/STRATEGIC HEALTH CARE

Now that health care reform is law, how will it impact your organization? What will you need to do to avoid new financial penalties and take advantage of new federal monies and demonstration and pilot projects?

National consulting firms Strategic Health Care and Plante & Moran have teamed up to help you navigate these new challenges with a comprehensive analysis tailored to fit your organization's risk exposure. This unique partnership brings together a team of seasoned health policy experts with significant experience navigating hospital and health system related law and regulations, as well as in-depth expertise outlining key steps to take in anticipation of new regulations.

FINANCIAL SNAP SHOT

Financial impact analysis projecting the numbers

- How will the growth in Medicaid patients impact your bottom line?
- What will become of your Medicare payments? (Impact of productivity adjustments, market basket reductions, DSH payments)

Assessment of your changing market

- How will health care reform impact your commercial market?
- How will the decline in the number of uninsured change your business?
- What will changes to the Medicare Advantage program mean to you?

OPERATIONAL AND QUALITY IMPACT ANALYSIS

Review of provider-specific elements of health care reform

- Hospital acquired conditions
- Hospital readmissions
- Quality reporting and pay for performance
- Graduate medical education changes and opportunities
- All new pilot and demonstration projects in health care reform
- Dozens of new federal grant programs and requirements to apply for these funds

RISK/OPPORTUNITY ASSESSMENT

- Insurance exchanges and co-ops
- Community benefit changes and impact on tax exemption
- Health information technology and the electronic health record
- DME, home health, LTACH, long-term care, hospice and other post-acute policy changes
- Implications for hospitals as employers

STRATEGIC EVALUATION

10-point risk/opportunity profile tailored to your health system

We'll identify the largest threats to your financial and operational health as well as your best opportunities under the law.

Timeline

We'll create a timeline for the threats and opportunities so that you can plan your response accordingly.

NEXT STEPS

To implement our Healthcare Reform Assessment, members of our team will meet in person and by phone with key individuals from your organization. We will begin our work with a Readiness Assessment Survey so that we can tailor our findings specifically to your organization.

The assessment will be provided to you in a final written report. At your request, we will also personally present our findings to select groups such as your executive team or your board of trustees.

FEES

\$24,500

** Discounts available for multiple-facility systems.*

CONTACT EITHER OF US TO LEARN MORE

TONY COLAROSSO
Plante & Moran, PLLC
anthony.v.colarossi@plantemoran.com
517.336.7519

PAUL LEE
Strategic Health Care
paul.lee@shcare.net
202.266.2600